



BRAND, VACUUBRAND, and VITLAB are part of an internationally active group with approx. 1.000 employees. BRAND is one of the world market leaders for liquid handling and life science products for users in the life sciences, and pharmaceutical, chemical and process analysis laboratories. More than 500 employees develop and manufacture our products at our site in Wertheim, Germany. Become part of our sales team as

Area Sales Manager Netherlands (m/f/d)

for the region Randstad

Responsibilities:

- Responsibility for developing sales in the Netherlands within the following markets: life sciences, chemical, medical, pharmaceutical and diagnostic market segments
- Sales to end customers and generation of leads for distribution partners
- Product training of customers and distribution partners
- Product demos and sampling at customer sites
- First Point of contact for customers with respect of all product, sales and service relevant topics
- Maintenance of customer data in CRM
- Identification, acquisition and development of new customers and distribution partners in industry, research and science

Profile:

- Degree in natural sciences (biology, chemistry or similar) with further commercial qualification
- Several years of professional experience in a comparable sales position in the life science, chemical, medical, diagnostic or adjacent markets
- Experience in B2B sales is a plus
- Fluent in Dutch and English (one of which as native language)
- Highly initiative, driven to make things happen, self-motivated and energetic
- Excellent ability to communicate and negotiation skills
- Flexibility and willingness to travel within the Netherlands, occasional travels to HQs in Germany



Home office/
Netherlands



full time



interesting
challenges



flexible
work schedules



pleasant
working
atmosphere



attractive
additional
demands

We are looking forward to your application to:
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